



davenportgroup

FOR IMMEDIATE RELEASE

Davenport Group Welcomes Kimberly Abrams as New Customer Development Representative

Saint Paul, MN, November 28, 2017 — Davenport Group, a leading Dell EMC Titanium Partner and end-to-end solution provider, welcomes Kimberly Abrams to a rapidly growing team of Customer Development Representatives.

In her new role, Ms. Abrams will facilitate communication and collaboration between Account Executives, Dell EMC teams, and customers. Using her technical certifications and her industry knowledge, Ms. Abrams will work to find the right solutions for every customer. She will focus on maintaining Davenport Group's reputation for unparalleled customer service. Ms. Abrams will report to Brandon Cole, Director of Sales.

Ms. Abrams has years of professional experience with Dell EMC, where she coordinated efforts and engagements across multiple teams. She holds many important certifications, including Dell Compellent Storage Architecture and VMWare VSP. Her in-depth knowledge of Dell EMC's product and service portfolio will help her find the right hardware and software for Davenport Group's customers.

"Kimberly's technical certifications and extensive experience with Dell EMC means that she'll be able to help out at Davenport Group right away," said Brandon Cole, Director of Sales. "She'll be able to find the perfect Dell EMC product for each of our customers."

Ms. Abrams will bring her product, service, and personnel knowledge from her distinguished career with Dell EMC to her role as a Customer Development Representative. As Davenport Group continues to make customer service their number one priority, her talent at fostering long term relationships will be valuable.

About Davenport Group

Davenport Group designs and implements IT solutions that help organizations proactively manage their data — today and into the future. Specializing in enterprise data storage and virtual infrastructure, Davenport Group is an end-to-end solutions provider serving mid-market customers nationwide. Davenport Group is a certified woman-owned business (WBENC). Visit www.davenportgroup.com to learn more.

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