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**Kristy Wilke and Kailynn Lambert from Davenport Group
Named on CRN's 2022 Women of the Channel List**

Lewisburg, TN - May 10, 2022 - Davenport Group, an innovative end-to-end IT services and solution provider, announced that CRN®, a brand of The Channel Company, has named Kristy Wilke, Director of Sales, and Kailynn Lambert, Director of Sales Operations and Marketing, to its Women of the Channel list for 2022. This esteemed list honors the incredible accomplishments of female leaders in the IT channel. Those named on this annual list come from all corners of the IT channel — including vendors, distributors, and solution providers whose vision, expertise, and contributions make an impact on the industry every day.

By bringing innovative concepts, strategic business planning, and comprehensive channel initiatives to life, these extraordinary women support partners and customers with exceptional leadership. CRN celebrates these women, who are so deserving of recognition, for their constant dedication to channel excellence.

Since joining Davenport Group as an Account Executive in 2015, Kristy Wilke leverages her strong sales and technology foundation to manage the growing sales team dedicated to serving customers across the country. In her role as the Director of Sales, Kristy utilizes her field expertise to hire, coach, and help the team deliver effective and efficient Dell Technologies' solutions to Davenport Group customers.

As the Director of Sales Operations and Marketing, Kailynn Lambert oversees the corporate marketing and communications strategies at Davenport Group. Through her years with the organization, she has held positions throughout marketing, operations, and sales. This unique background enables her to develop and enhance process efficiency, enhance sales performance, and increase team collaboration. Kailynn and her team execute exceptional, end-user experience events while managing all partner programs.

"I am honored to work alongside these two outstanding women of the channel," says Sonia St. Charles, Davenport Group CEO. "Kristy and Kailynn have dedicated their careers to improving technology environments for our customers. Their impressive contributions will have a lasting impact on our customers and on the channel."

"We are proud to once again recognize the remarkable leaders on this year's Women of the Channel list. Their influence, confidence, and diligence continue to accelerate channel success significantly," said Blaine Raddon, CEO of The Channel Company. "Their accomplishments will inspire others, and we look forward to witnessing their future contributions to the channel."

CRN's 2022 Women of the Channel list will be featured in the June issue of CRN Magazine and online at www.CRN.com/WOTC.

About Davenport Group

Davenport Group designs and implements IT solutions that build the technology foundations our customers need to create business opportunities – now and in the future. With our industry leading partners Dell Technologies and VMware, Davenport Group provides end-to-end solutions for mid-market customers nationwide. Visit www.davenportgroup.com for more information.

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About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelcompany.com

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